



ONE PLATFORM. CONNECTED LOGISTICS.

Connect the disciplines that are too often managed in isolation.

ECO-INTELLIGENT PLATFORM • AI-ENABLED

2,008

BRANCHES, SITES & DISTRIBUTION CENTRES

28

CONNECTED MARKETS

WHY READ THIS GUIDE?

Discover a practical route from fragmented logistics processes to safer, smarter and more resilient operations, with measurable value, stronger evidence and an operating model designed to scale.

 Australia APAC 154 LOCATIONS	 Austria EUROPE 14 LOCATIONS	 Belgium EUROPE 55 LOCATIONS	 Brazil AMERICAS 95 LOCATIONS
 Chile AMERICAS 12 LOCATIONS	 China APAC 12 LOCATIONS	 Colombia AMERICAS 18 LOCATIONS	 Czech Republic EUROPE 29 LOCATIONS
 Finland EUROPE 38 LOCATIONS	 France EUROPE 432 LOCATIONS	 GCC Network MIDDLE EAST 142 LOCATIONS	 Germany EUROPE 229 LOCATIONS
 Hungary EUROPE 17 LOCATIONS	 India APAC 7 LOCATIONS	 Italy EUROPE 257 LOCATIONS	 Malaysia APAC 18 LOCATIONS
 Mexico AMERICAS 28 LOCATIONS	 Netherlands EUROPE 64 LOCATIONS	 Peru AMERICAS 13 LOCATIONS	 Poland EUROPE 56 LOCATIONS
 Portugal EUROPE 23 LOCATIONS	 Romania EUROPE 15 LOCATIONS	 Spain EUROPE 142 LOCATIONS	 Sweden EUROPE 50 LOCATIONS
 Switzerland EUROPE 41 LOCATIONS	 Thailand APAC 10 LOCATIONS	 United Kingdom EUROPE 35 LOCATIONS	 United States AMERICAS 2 LOCATIONS

TRANSFORMATION THAT MOVES WITH THE OPERATION.

Connect people. Standardise critical processes. Turn operational evidence into foresight. Start with one high-value workflow and build a connected logistics ecosystem.



CONNECTED SAFETY NET
CONNECTED LOGISTICS

Every process moving with the operation.

A configurable digital ecosystem for safer, smarter and more resilient logistics.

Transforming logistics through connected operational intelligence

CONNECT PEOPLE • ASSETS • EVIDENCE • ACTION

One secure ecosystem connecting warehouse, fleet, contractors, compliance and workforce capability.

Simpler administration. Faster action. Stronger evidence. Operational intelligence that is ready to scale.



CONSULTING PAPER FOR LOGISTICS & AUTOMATION MADRID 2026

A practical guide to connecting warehouse, fleet, contractor and workforce processes, without forcing the operation to start again.

11–12 November 2026 • Madrid • Connected Safety Net

01 / THE OPERATING REALITY

Your operation moves continuously. Its information often does not.

Logistics performance depends on decisions moving as quickly as goods.

Across warehouses, yards, fleets and partner networks, capable people keep the operation moving. Yet the information surrounding their work is frequently divided across paper checks, spreadsheets, inboxes, local applications and supplier systems.

The result is not simply administrative inconvenience. It is a slower route from observation to ownership, from evidence to action and from recurring weakness to informed intervention.

- **Delayed response** - Defects, incidents and exceptions can remain open because the right owner is not alerted quickly enough.
- **Inconsistent execution** - Sites, shifts and contractors may interpret the same requirement differently.
- **Weak visibility** - Leaders lack one current view of readiness, open actions, recurring risk and assurance.
- **Duplicated effort** - Teams repeatedly enter, transfer and reconcile information rather than improving the operation.

- **Preventable disruption** — Incomplete evidence and unclear accountability allow warning signs to become cost, delay or harm.

The people are connected. Their operational information should be too.

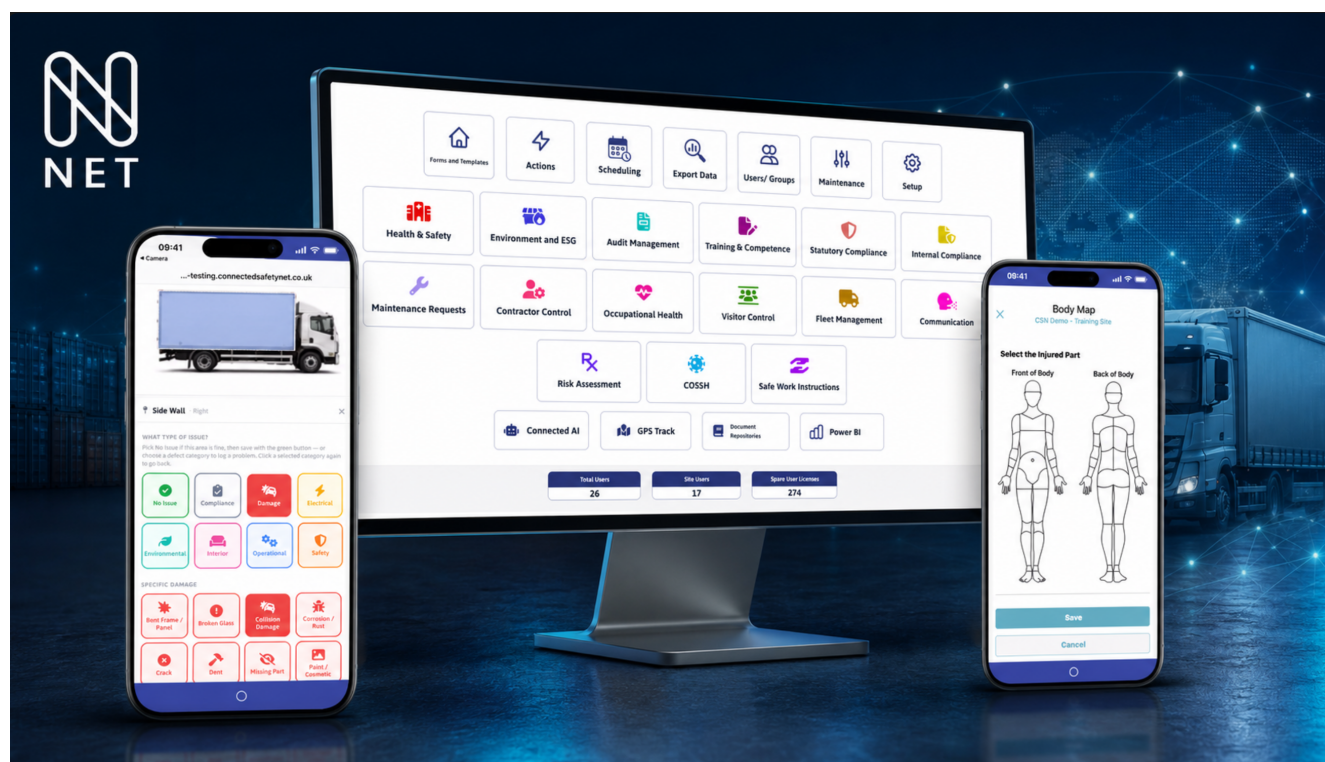
02 / THE TRANSFORMATION PROPOSITION

Start with the operation - not the software.

Connected Safety Net turns proven operational knowledge into a connected way of working.

Transformation does not begin by replacing experienced people or imposing a generic software library. It begins by removing the barriers that prevent operational knowledge from travelling with the work.

- **People** — Give employees, drivers, contractors and authorised partners role-relevant processes at the point of work.
- **Process** — Turn familiar requirements into guided mobile workflows with the right controls and approvals.
- **Evidence** — Capture photographs, video, signatures, timestamps, locations and supporting documents as work happens.
- **Action** — Assign ownership, deadlines, notifications and escalation automatically.
- **Intelligence** — Bring activity together so leaders can recognise patterns and focus attention earlier.



CORE PROMISE

One governed ecosystem connecting people, assets, evidence and action.

03 / RAPID PROCESS CREATION

Upload it. Digitise it. Deploy it.

Keep the process knowledge your organisation already trusts. Add the control and visibility it needs next.

01 UPLOAD IT

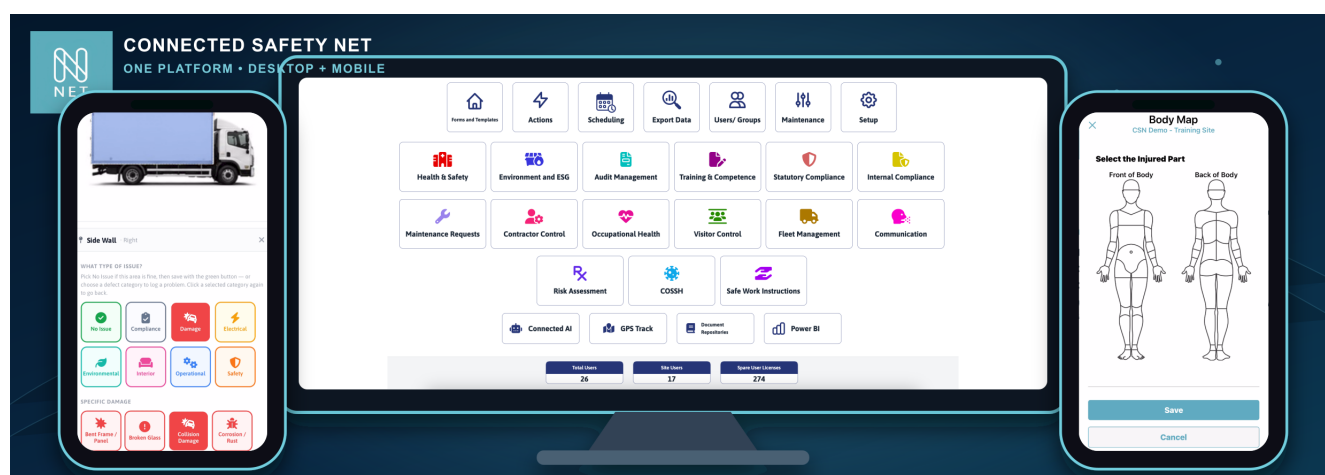
Bring the paper form, spreadsheet, technical drawing, vehicle check, permit or procedure already used by the operation.

02 DIGITISE IT

Configure questions, mandatory steps, scoring, conditional logic, responsibilities, evidence, approvals and escalation around the way work should happen.

03 DEPLOY IT

Release the workflow to the right employees, drivers, contractors, sites and devices—with controlled updates from one source.

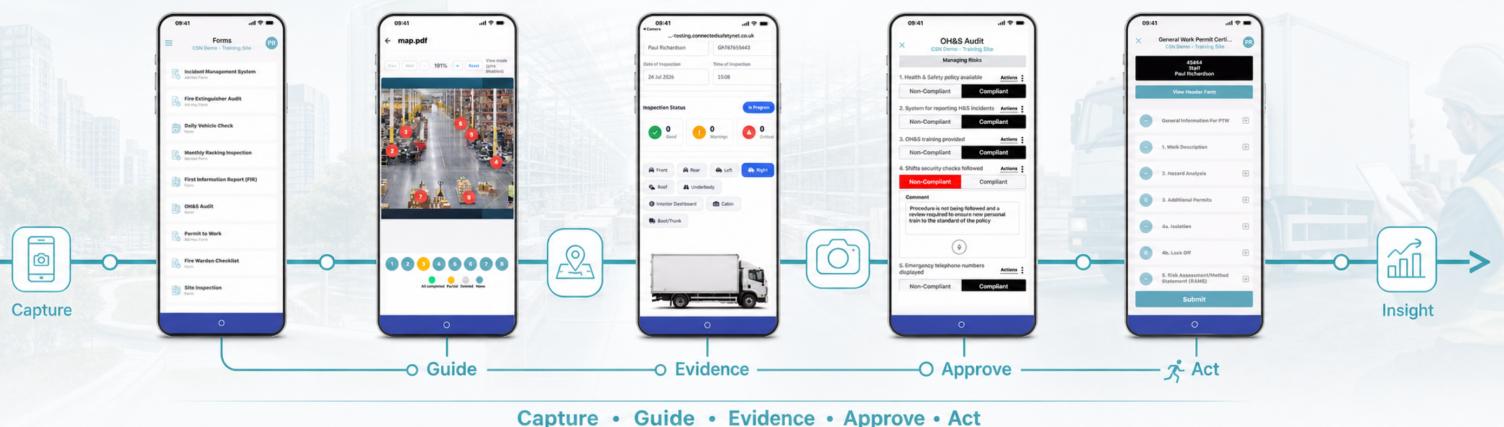


Teams continue to follow a process they recognise. The organisation gains structured data, a searchable audit trail, automated action and live management visibility.

Start with one high-value workflow. Prove the value. Expand from a trusted foundation.

MOBILE FIRST. OPERATION LED.

Technology shaped around your process—not the other way around.

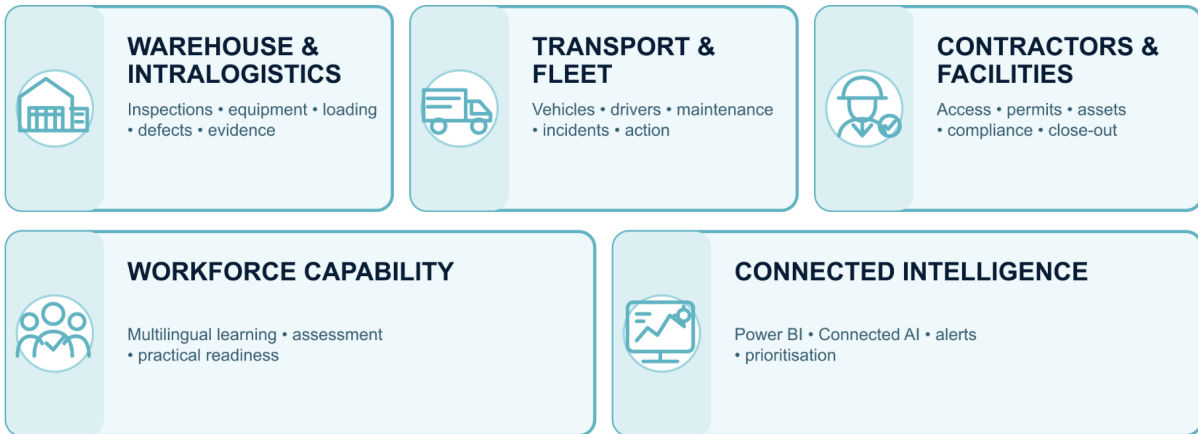


One platform. Connected logistics.

Connect the disciplines that are too often managed in isolation.

ONE PLATFORM. CONNECTED LOGISTICS.

One operational layer across the movement of goods.



EVERY PROCESS CONTRIBUTES TO ONE CLEARER OPERATIONAL PICTURE.

CONNECTED SAFETY NET • CONNECTED LOGISTICS

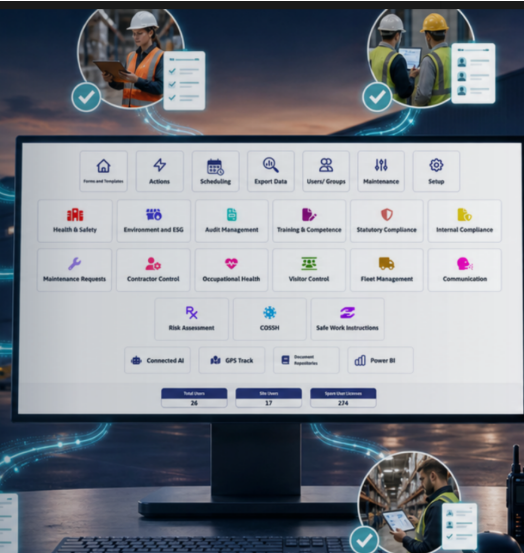
A vehicle defect can affect delivery reliability. An incident can reveal a capability gap. A contractor failure can create compliance and continuity risk. When these processes remain separated, their relationships are easy to miss.

Connected Safety Net allows each discipline to retain the controls relevant to its work while contributing to common data, action, evidence, assurance and intelligence.

EVERY COMPLETED PROCESS CONTRIBUTES TO ONE CLEARER OPERATIONAL PICTURE.

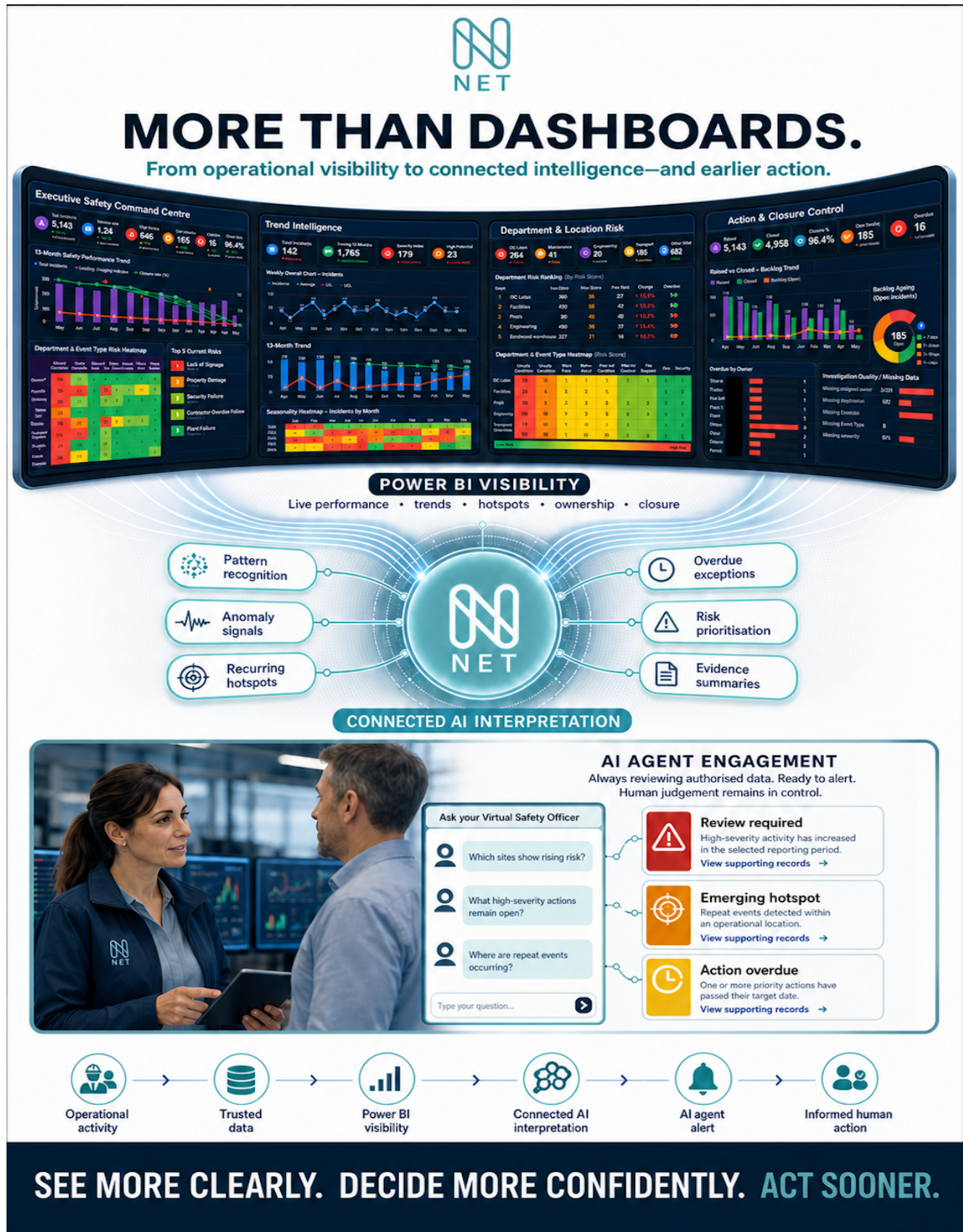
CONNECTED PEOPLE • EVIDENCE • ACTION • INTELLIGENCE

One trusted view of what happened, what matters and what comes next.



From operational data to operational foresight.

See what is happening. Understand why it matters. Focus attention where it can make the greatest difference.



Power BI converts detailed operational records into role-relevant views of incidents, defects, open actions, overdue cases, closure performance, site comparisons and emerging hotspots.

Connected AI helps authorised teams explore what the information could mean—surfacing recurrence, unusual change, incomplete activity and relationships that deserve closer human review.

- **Ask better questions** - Which sites show repeat defects? Where are high-severity actions still open? What changed this period?
- **Prioritise attention** - Direct experienced teams towards the evidence and processes most likely to require intervention.
- **Keep judgement in control** - AI supports investigation and prioritisation; it does not replace accountable professional decisions.

The objective is not certainty about the future. It is earlier awareness and more time to act.

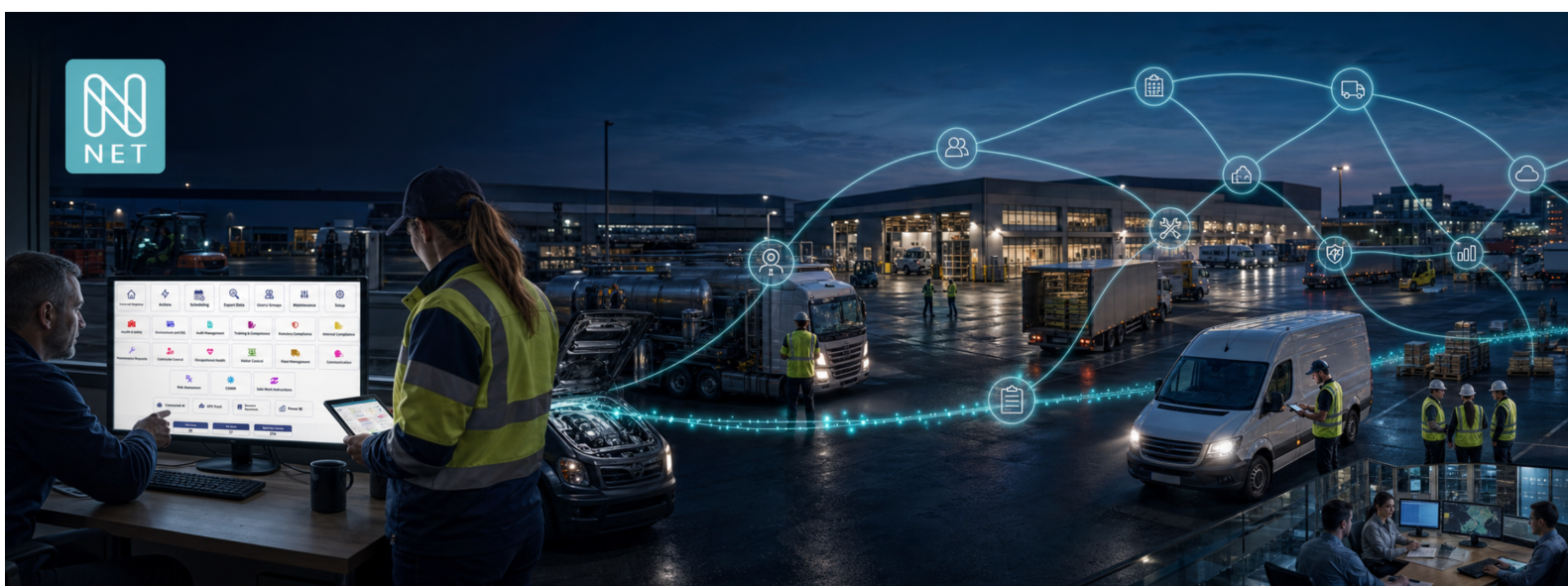
06 / WHERE TRANSFORMATION CREATES VALUE

Built for the work behind logistics performance.

One configurable environment across the movement, condition and assurance of goods.

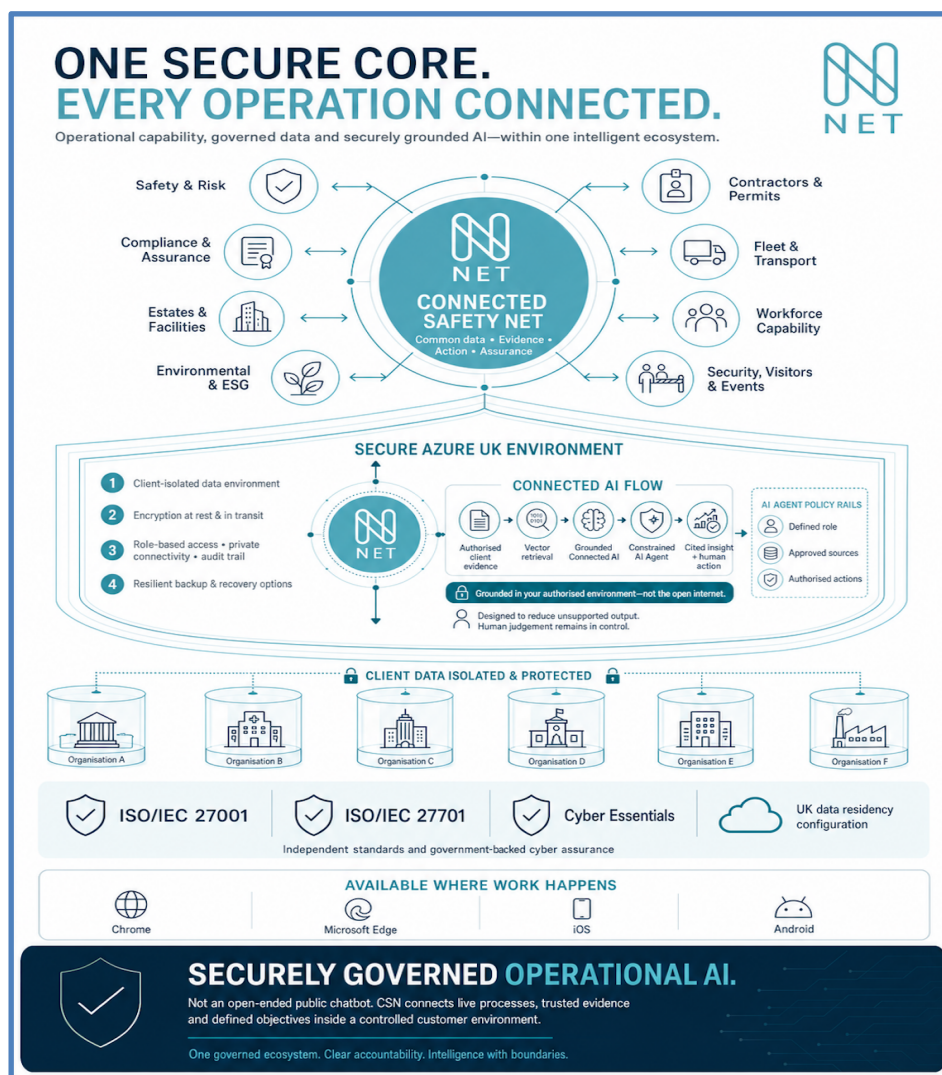
- **Warehouse & intralogistics** - Connect racking, MHE, loading bays, housekeeping, pedestrian routes, temperature controls, defects and operational checks.
- **Transport & fleet** - Digitise vehicle inspections, driver readiness, defects, maintenance, collision reporting and transport governance.
- **Contractors, facilities & assets** - Control inductions, permits, statutory checks, condition reporting, maintenance and close-out evidence.
- **Workforce capability** - Deliver multilingual role learning, assessments, competence evidence and targeted development.
- **Environment & ESG** - Turn environmental commitments into repeatable actions and operational evidence across sites, assets and fleets.
- **Security, visitors & events** - Coordinate access, checks, approvals and responsibilities across complex, multi-party environments.

Begin with the area creating the greatest risk, cost, delay or administrative burden. Each new workflow strengthens the same operational environment rather than creating another silo.



Connected intelligence with clear boundaries.

Operational transformation must strengthen control—not introduce uncertainty.

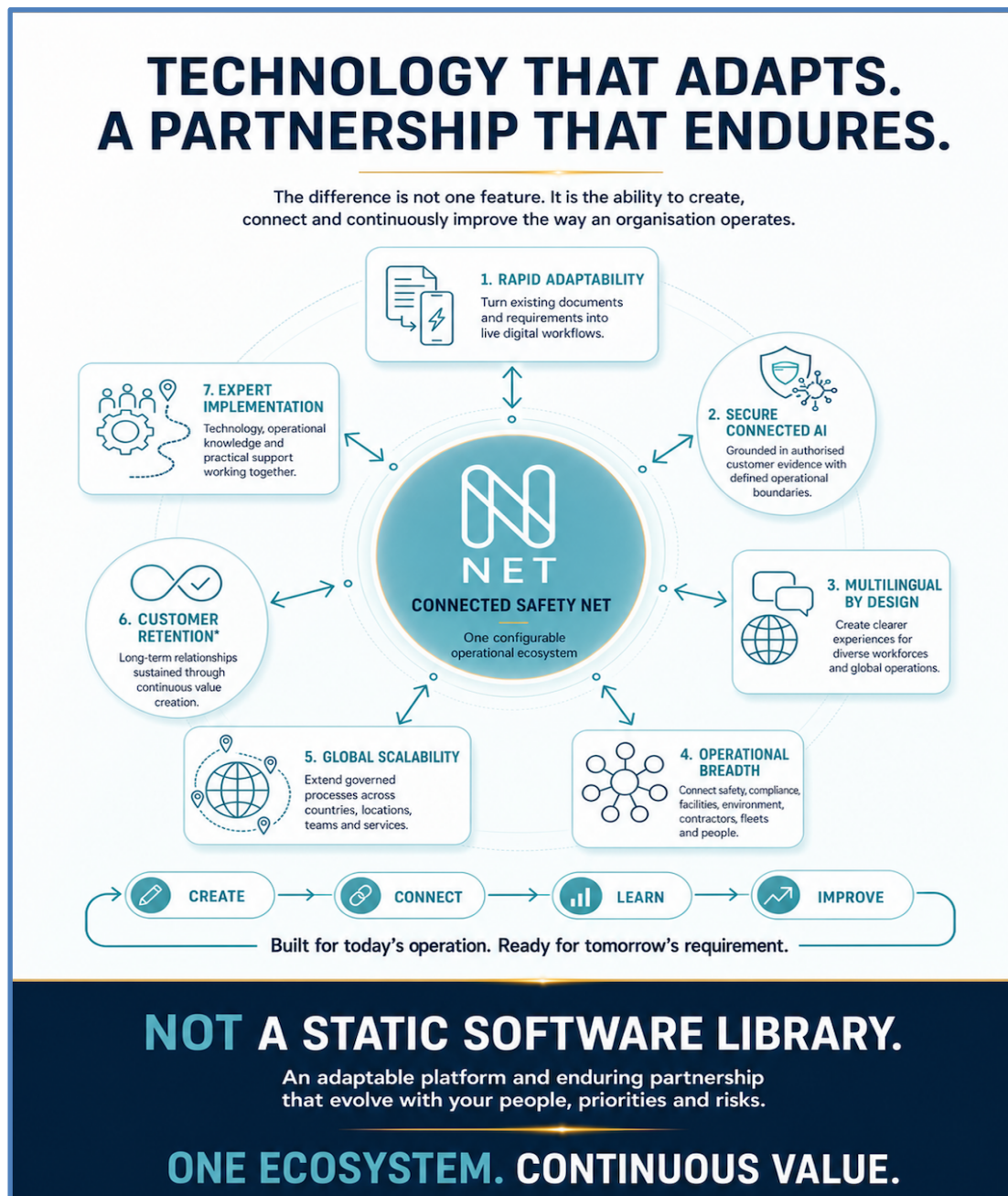


- **Client-controlled access** - Roles and permissions align information with responsibility and authority.
- **Segregated environments** - Customer information is separated and governed within the authorised operational environment.
- **Grounded AI experience** - Approved information sources and defined objectives keep AI-assisted analysis focused on relevant evidence.
- **Auditability** - Records, evidence, approvals and actions remain connected through a searchable history.
- **Recognised controls** - The security model references ISO/IEC 27001, ISO/IEC 27701 and Cyber Essentials; external claims should reflect the current certified scope.

Human accountability remains in control of decisions, approvals and intervention.

Technology that adapts. A partnership that endures.

The difference is not one feature. It is the ability to create, connect and continuously improve the way an operation performs.

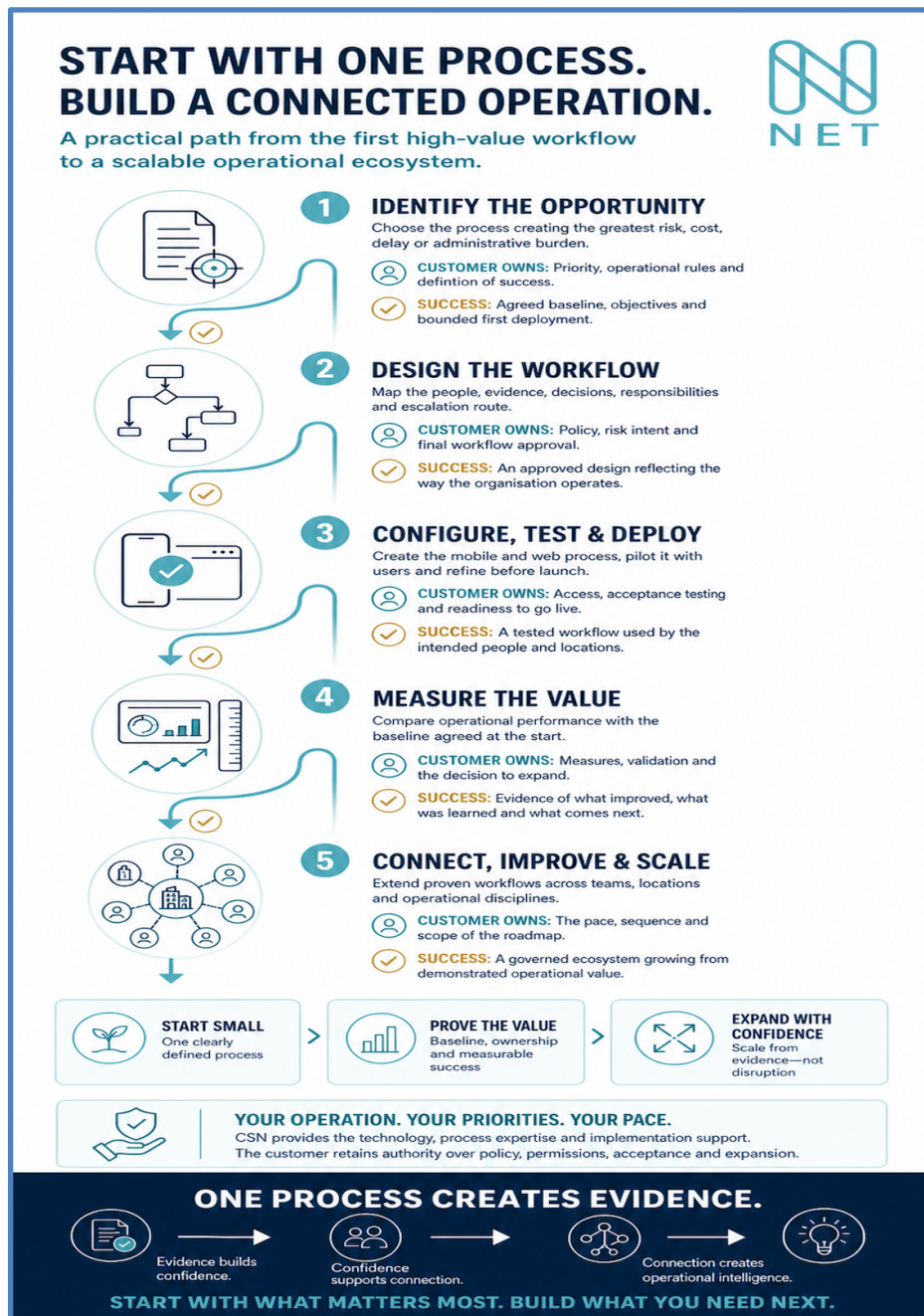


- **Operation-led configuration** - Processes reflect your terminology, roles, sites, assets, partners and escalation routes.
- **Rapid adaptability** - Respond to new customers, risks and requirements without beginning another lengthy development programme.
- **Mobile evidence** - Capture trustworthy operational information where work happens.
- **Connected intelligence** - Bring Power BI visibility and bounded AI-assisted review into the same operational picture.

- **Multilingual reach** - Support consistent standards across diverse workforces and international networks.
- **Continuous improvement** - Extend successful workflows as the operation, regulation and risk landscape evolve.

Not a static software library. One adaptable ecosystem designed to keep creating value.

09 / A PRACTICAL ROUTE TO ADOPTION



- **Identify the opportunity** - Choose a recurring process with visible risk, cost, delay or administrative burden.
- **Design the workflow** - Map roles, evidence, decisions, escalation and success criteria with the people who own the work.
- **Configure, test and deploy** - Build around the real operating environment, pilot with users and refine before scale.
- **Measure the value** - Compare time, completion, exceptions, action ageing, evidence quality and user adoption against the baseline.
- **Connect, improve and scale** - Expand only when the first workflow has demonstrated practical value.

Your process. Your priorities. Your pace.

10 / THE BUSINESS CASE

Transformation that can be measured.

The investment case is built through operational outcomes—not the number of software features activated.

- **Lower administration** - Reduce repeated entry, spreadsheet reconciliation, paper handling and time spent chasing updates.
- **Faster intervention** - Move from frontline observation to accountable action with less delay.
- **Stronger assurance** - Maintain connected evidence of what happened, who responded and whether the issue was resolved.
- **Greater consistency** - Apply controlled processes across sites, shifts, partners and countries while retaining necessary local differences.
- **Improved resilience** - Recognise recurring weaknesses earlier and focus resources on the issues most likely to affect continuity.
- **Scalable improvement** - Reuse the same governed foundation across new processes, locations and operational disciplines.

Connected Safety Net's heritage includes distribution and supply chain, complex manufacturing, transport governance, facilities and multi-location service environments. The platform supports international operations across 27 countries, demonstrating the ability to scale across diverse operating contexts.

Measure the first workflow. Prove the value. Make the next investment decision from evidence.



CONNECTED SAFETY NET

CONNECTED LOGISTICS • MEASURABLE TRANSFORMATION

TRANSFORMATION THAT CAN BE MEASURED.

Operational outcomes—not software features—build the investment case.

FROM PAPER → GUIDED WORKFLOW → LIVE EVIDENCE + ACTION

UP TO

60%

LABOUR SAVINGS

UP TO

30%

REDUCTION IN CLAIMS & INCIDENTS

TYPICAL ROI

4–6

MONTHS

RETURN ON INVESTMENT IS CREATED THROUGH:

- Less administration
- Faster intervention
- Stronger assurance
- Consistent execution
- Improved resilience
- Scalable improvement



LOWER ADMINISTRATION

Less repeated entry and chasing



FASTER INTERVENTION

Observation to accountable action



STRONGER ASSURANCE

Evidence connected to resolution



GREATER CONSISTENCY

Controlled execution at scale



IMPROVED RESILIENCE

Earlier recognition of weakness



SCALABLE IMPROVEMENT

Reuse one governed foundation

MEASURE THE FIRST WORKFLOW. PROVE THE VALUE. SCALE FROM EVIDENCE.

Illustrative outcomes: results depend on baseline, scope, adoption and operating conditions.

Show us the process holding your operation back.

Bring something real. Leave with a clearer view of what connected transformation could achieve.

You do not need a completed specification, a network-wide programme or a decision to replace existing systems.

Bring a paper check, spreadsheet, technical drawing or recurring operational challenge. Together, we will:

01 UNDERSTAND THE CHALLENGE

Map who is involved and where information, evidence or action becomes disconnected.

02 IDENTIFY THE OPPORTUNITY

Define where mobile guidance, automation, ownership, escalation or visibility could improve performance.

03 SHOW THE CONNECTED FUTURE

Demonstrate how the requirement could become a secure workflow designed around your operation.

RECOMMENDED NEXT STEP

Book a Connected Logistics Workflow Session.



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Do not start by replacing everything. Start with the process that matters most.

Pricing That Scales With You - *Not Against You*

Most platforms become more expensive as you grow.

We've designed ours to do the opposite.

Compared to typical market pricing of £18 - £33 per user/month, this isn't just competitive...

It's a different model entirely.

SME

Starting point

£11

PER USER/MONTH

Enterprise

Scaling up

£5.50

PER USER/MONTH

Global

Maximum scale

from **£2.30**

PER USER/MONTH